



Tourist Establishment Guide

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Welcome!

Welcome to our growing network of Bienvenue cyclistes! attested establishments across Quebec.

This is a win-win partnership between cyclists and tourist establishments. More than 1.2 million cycle tourists from here and abroad travel across Quebec each year and are looking for safe places that are suited to their needs. Both cycling excursionists and tourists opt for **longer stays** and **spend more** than the average tourist.

In this guide, you will find all the information you need to take advantage of your attestation and contribute to the development of active and sustainable tourism throughout Quebec.



Obligations as an attested establishment

As an attested establishment, you agree to:

- ✓ Maintain the **attestation criteria** detailed in your specifications at all times.
- ✓ Provide courteous service that is attentive to the specific needs of cyclists.
- ✓ Complete your self-declaration form within three months of joining. This step is essential to confirm that your establishment meets the attestation criteria. Access the form in your <u>Client</u> account.

«Cyclists associate the Bienvenue cyclistes! logo with good service. They are loyal customers who come back year after year.»

Pascal, owner of Auberge Au virage, Magog



Tips for getting the most out of your attestation

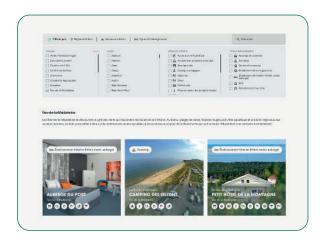
Here are a few things you can do right away to maximize the potential of your *Bienvenue cyclistes!* attestation and attract as many cyclists as possible to your establishment!

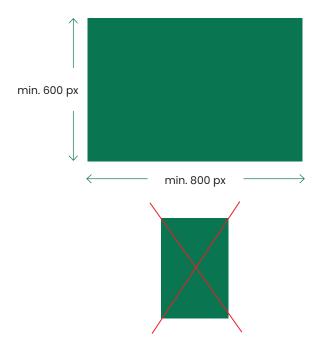
1. Update your information on Vélo Québec's online platforms

Directory of Bienvenue cyclistes! attested establishments

The directory is **an online showcase** viewed by hundreds of thousands of cyclists every year. A complete and well-illustrated profile increases your chances of attracting their attention. Here are a few tips to help you do just that:

- Update your description (maximum 1,000 characters including spaces) regularly in your <u>Client account</u> to accurately reflect what you offer.
- Add between 3 and 5 high-quality photos. The main photo will be displayed in the listing and on the directory home page. Here are the technical specifications to follow:
 - Files must be in JPFG or JPG format
 - Each photo must not exceed 1 MB in size.
 - Photos must be in landscape format, with a 4×3 ratio and minimum dimensions of 800 pixels x 600 pixels.





Route Verte map

Your establishment will appear as a recommended service point for cyclists, boosting your visibility along North America's largest cycling route.

Check the map to make sure your location appears correctly and report any errors to Vélo Québec by contacting <u>customer service</u>.



2. Proudly display your colors

Sign and attestation to display

Our famous sign reassures cyclists as soon as they arrive and confirms the quality of your welcome. Install it in a clearly visible location, such as the entrance, near the terrace, or at the reception desk.

If you wish, you can order additional signs or *Bienvenue cyclistes!* stickers by contacting <u>customer</u> service.

Bienvenue cyclistes! logo

Use it in your communications to highlight your commitment to cycling customers! For example, you can choose to include the logo on your website, in your email signatures, and on your printed communications. Here is the link to the file folder.



3. Communicate to your network your membership or renewal

Content for your communications

To help you communicate clearly about your *Bienvenue cyclistes!* attestation, here are some content ideas that you can use as is, or even better, customize with your own words.

What is Bienvenue cyclistes!?

The only attestation in Quebec that guarantees an exceptional experience and a warm welcome for cyclists.

What are the objectives of the attestation?

This Quebec-wide attestation, promoted by Vélo Québec, aims to:

- 1. Ensure cyclists receive a warm and safe welcome at attested establishments throughout the province.
- 2. Encourage tourist establishments to adapt to the growing needs of cycling customers.
- 3. Promote active and sustainable tourism by maximizing benefits for both cyclists and the regional economy.





Posts for your social media

OPTION 1 - MEMBERSHIP

OPTION 2 - BIENVENUE CYCLISTES! SERVICES

Good news! We are now attested Bienvenue cyclistes! by @Vélo Québec.

This means our establishment is officially recognized as a welcoming place adapted to the needs of cyclists. Whether you are out for a ride, on a trip, or in the middle of a sporting challenge, you will find a friendly place to stop and recharge your batteries here.

We look forward to welcoming you with open arms!

Cyclists, good news! We are now part of the Bienvenue cyclistes! network powered by Vélo Québec. More than 400 attested establishments across the province offer you access to the following services:

- Drinking water
- Restrooms
- Electrical outlets
- First aid kit
- Pump and tools for minor repairs
- Secure, accessible parking
- Specialized information for cyclists

Come see us on your next outing in the area!

Posts for your social media

OPTION 3 - SPECIFIC SERVICES

Welcome, cyclists – welcome home.

Did you know that with our attestation from @Vélo Québec, we are committed to offering you:

[Detail the specific services offered by your establishment here]

Everything you need for a relaxing stay where you can devote all your energy to cycling!

We look forward to seeing you.

«It's not a clientele that comes in the first year of attestation, but over time it develops. I would advise promoting the attestation on your website and social media to reach customers directly.»

Marie-Laurence, co-owner of Camping du Pont Couvert, Waterville



Additional ways to increase your impact

Want to be at the forefront and **do more for cyclists**? Here are a few suggestions to further contribute to the growth and development of cycling tourism in Quebec. Of course, you are encouraged to choose what fits your resources — you do not need all of these!

1. Implement certain non-mandatory services and equipment

You could offer some of the complementary equipment and services mentioned below, free of charge or for a fee, to improve the experience of cyclists who stop at your establishment.



Covered bike parking



Bike wash station



Swimming pool or spa



Access to a refrigerator



Wi-Fi



Sale of repair items (e.g. inner tubes).



Cycling packages or discounts



Staffed reception desk



Meals (breakfast, lunch, dinner)



Luggage transport service or storage



Long-term car parking



Bicycle and/or bicycle accessory loan or rental



Information on local products

2. Become a member of your regional tourism association

If you haven't already done so, you can join your regional tourism association now to benefit from services tailored to the development of your cycling hospitality and increased visibility among people visiting your region.

3. Create partnerships with local businesses

To enrich the experience of cyclists and boost your offering, you can partner with local businesses, tourist attractions, and services.

For example, by recommending a nearby bakery, bike repair shop, or tourist activity, you create a **support network** that benefits cyclists, your establishment, and the local economy.

You can also create attractive **packages** in collaboration with these partners to encourage people to discover what your region has to offer.



Resources and practical information

Finally, here are some links and documents you may find useful.

Useful links

- Access to your Client account
- Route verte map
- Bienvenue cyclistes! Directory
- Attestation website

Documents to consult

- <u>Graphic standards and logo Bienvenue cyclistes!</u>
- Specifications by establishment

Customer service

• Phone: 514-521-8356, ext. 504

• Email: bienvenuecyclistes@velo.qc.ca

Thank you!

Thank you for contributing to providing quality service and an exceptional welcome to cyclists, and for participating in the development of active and sustainable tourism in Quebec.

Powered by Vélo Québec, *Bienvenue cyclistes!* is the only attestation in Quebec that guarantees an exceptional experience and a warm welcome for cyclists from here and abroad.

velo.qc.ca/bienvenue-cyclistes

